

James Fitzmorris Kull Jr.

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EDUCATION

Washington and Lee University Expected Graduation: May 2027
Economics & Classics Majors Lexington, VA

- Johnson Scholar: Awarded full-ride, merit-based scholarship for leadership, academics, and personal integrity
- Relevant Coursework: Econometrics, Microeconomics, Financial Reporting, Managerial Finance
- 3.98 Cumulative GPA, President's List (Top 30%), Phi Eta Sigma

Westlake High School Graduated May 2023
Varsity Golf, Math Honor Society member, National Honor Society Member Austin, TX

EXPERIENCE

Williams Investment Society (WIS) January 2024 - Present
Associate Director, formerly Staples Group Head and Small Cap Analyst Lexington, VA

- Gaining real-world leadership skills directing a society with >28mm AUM
- Spearheading initiative to redesign WIS' online presence, building new website from scratch
- Developing skills in financial modeling and creating materials to present to the society, the board, and the public
- Led a group of four members in analyzing and managing the Consumer Staples sector portfolio

QuoteWell July 2025 - August 2025
Engineering and Product Summer Intern Austin, TX

- Coordinated daily with head of product and adapted my plans frequently, learning startup culture firsthand
- Developed competency in Palantir Foundry and delivered company insights to Quotewell's CEO
- Led development on two MCP tools that were pushed to production, in collaboration with full time engineers

Summer Research Program at Washington and Lee June 2025 - July 2025
Summer Research Scholar: Classics Department Lexington, VA

- Digested complex scholarly works on book history and the *Amores* so I could help refine the commentary
- Worked one on one with Professor Caleb Dance, a renowned classicist and expert in his field
- Learned web development and created a custom site for hosting a unique and freely available companion text

Cypress Point Wealth Management June 2024 - March 2025
Summer Associate Dallas, TX

- Collaborating with five members of Wealth Planning team in preparing retirement and cash flow analyses
- Attended client meetings and working with partners on interpretation of client materials
- Taught financial literacy to high school students during four summer camp sessions
- Assisted the VC back office with portfolio company evaluation for 100+ companies and IRR reporting
- Continued to work during the school year on one-off tasks and analyses

LEADERSHIP AND EXTRACURRICULAR ACTIVITIES

Peer Counselor Program August 2024 - Present
Member Lexington, VA

- Selected and trained as a student volunteer dedicated to counseling 26 students in freshman dorms
- Helping students adjust to college and deal with emotional distress

Financial Literacy Club August 2021 - May 2023
Founder Austin, TX

- Constructed and presented personal finance presentations to 100+ members
- Facilitated creation of a student-led investment fund with over \$400 invested in more than 10 securities

First Tee Greater Austin March 2021- May 2023
Volunteer Group Leader Austin, TX

- Oversaw operations at a summer camp with 100+ campers focused on making golf accessible to the public
- Organized daily activities for groups of twenty or more campers

SKILLS & INTERESTS

Skills: Proficient in Microsoft & Google Technology Suites, advanced in Excel, some experience in Python, Java, and Stata

Interests: Reading, hiking, travelling and collecting countries, golf, country music, fly fishing, guitar